



## Utmost Host

“Safe Hosts have gone overboard to help us set up shop in their data centre.”

Tim Lester, IT Consultant



Utmost Host provides managed private cloud infrastructure to companies wishing to benefit from hosted services (e.g. licencing costs, security, maintenance) and outsourced IT infrastructure expertise.

Modern small business IT infrastructure has moved into the large business realm with software firewalls, virtual servers, high availability and everything that goes with that.

Utmost Host provides all of these ‘large business’ benefits to SMBs and their IT firms, without requiring them to pay out large upfront costs and upskill immediately.

### The challenge

Utmost Host was previously taking advantage of cheaper hosted infrastructure costs in France.

However, with Brexit looming, uncertainties began to arise regarding the future viability and cost of this solution.

The team became motivated to explore the UK colocation market for a cost-effective datacentre in which to host their own infrastructure.



# safehosts

## The solution

### Colocation

- › 4 units
- › 4 Amps of power
- › 15Mbit of CDR (Committed Data Rate)
- › Diverse RJ45 Uplink
- › 16 IP Addresses

Safe Hosts was chosen for its refreshingly honest and straightforward approach, as well as its ability to provide a cost-effective and secure (yet accessible) Colocation solution.

## The result

- › The Colocation solution from Safe Hosts has resulted in a straightforward, UK-based hosting solution that eliminates the Utmost Host team's concerns about the potential impact of Brexit.
- › The solution has also resulted in increased profits overall, as well as a more streamlined technology infrastructure.



*"Safe Hosts have gone overboard to help us set up shop in their data centre.*

*"We moved in during Covid-19 lockdown but nothing was too much trouble.*

*"Installation went very smoothly and we haven't needed to revisit yet, thanks to their own onsite staff providing 'intelligent hands.'*

*"We've experienced no downsides with the solution and service from Safe Hosts."*

**Tim Lester, IT Consultant,  
Utmost Host**